

# The Wallace Haines Company

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## Secondary Music Databases Join Inventory Update, Title Import, Title Edit and Title Search as Full Working Partners

Searches in music databases, such as SuperD SupeTraxe® or AEC, work just like searches within in\_house stock. The same search tools apply to each database. **One search toolkit** opens both working inventory and secondary or imported music title databases. **Search the title database at any work station**, just as you would make any inventory inquiry. If a search finds several titles, you know immediately which titles are *on hand*. **In-stock titles display in bold.**

### Two setup Options: Secondary Databases or Direct Import into the In-House Database

#### Secondary Title Databases

**Easily toggle back and forth between secondary databases and the In-House database** once you have pulled up a title. Do immediate on-line comparisons of title information. Check for multiple artists. Confirm release dates. Check sections. Generate **printouts of any database search at POS stations**. You can also show the quantity on hand.

#### Inventory Update, and New Title Import from a Secondary Database

Import a new title to the In\_House database by downloading the secondary listing. Downloading is simple. Just pull up a title entry. Say 'Yes' to import and title information immediately writes to your database.

#### Import automatically enters title, artist and price.

Additional information displays in capsule form. Draw from this information to modify title entry according to your conventions.

Anytime after download is complete, buyers place a title in the 'To\_be\_Ordered' file for any vendor.

#### Title Editing

Readily edit titles on the In\_House database by substituting secondary database titles and artists for current entries. **Create standard, accurate entries** or check existing in-house title and artist entries.

Downloading from secondary database supports **upper-and-lower case title and artist entries**. So database display, customer special order reports, invoices and inventory listings are

sharp, easily readable, professional-looking documents.

#### Direct Database Import

#### Inventory Update with Direct Import of New Titles

Direct import sends *all* title updates to the in\_house database. A cross-reference template builds the import rules for translating label, distributor, format, subject and pricing.

Direct import immediately refreshes the in\_house database with new releases, changes, release dates and vendor title deletions.

#### For more information...

Consult the packet on **Purchasing, Receiving and Transferring** for additional information on setting up new titles and reviewing inventory for reorders. Title database searches are accessible everywhere you need them - for stock inquiries, title entry and sales review.

Wallace Haines inventory records reserve generous spaces for title and artist. Title import automatically enters as much title as can fit in an eighty-character title space. Import will also mark the split between title and second title.